

Attached are some materials from the speaker, Sarah Shipley, and some references from SCORE.

1. Storytelling outline PDF that Sarah uses in the workshop.
2. PDF of the jist of the discussions/references in the Webinar's chat on 12/16/24.
3. PDF of SCORE Kansas City Small Business Grants guide on local resources and general references for Grant research and funding.
4. PDF Investor Funding reference containing links to YouTube videos (SCORE Kansas City reviewed!) covering Investor basics, how to do business storytelling and how to do an elevator pitch.
5. PDF of Pro Tips from Speaker
6. Generic Master Text Document
7. Grants Calendar SCORE Demo

Finally, Sarah mentioned the Pixar Pitch

<https://www.danpink.com/wp-content/uploads/2013/01/sixpitches.pdf>

<http://www.workingdifferently.org/working-differently-blog/the-pixar-pitch-telling-your-story-crisply-and-with-clarity-in-order-to-compel-action>