

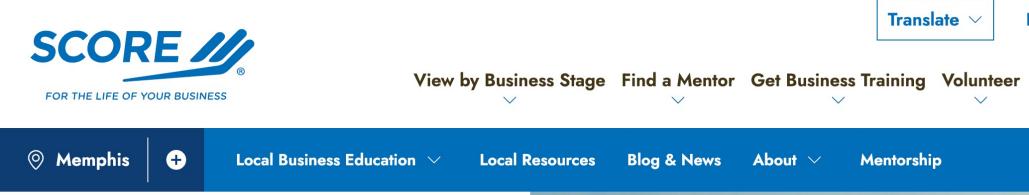
FOR THE LIFE OF YOUR BUSINESS

How to Write a 2-Page Grant Proposal

Presented by Cheryl Smith, CEO Dewlyn Nonprofit Services



score.org



SCORE Memphis

What can SCORE do for your small business?

The Memphis SCORE chapter provides business mentoring services and educational workshops to entrepreneurs and small-business owners located in Shelby County, western Tennessee, DeSoto County in Mississippi and eastern Arkansas.

GET BUSINESS EDUCATION





How to Write a 2-Page Grant Proposal

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HEROES	Heather Timaers, Road Mercher Phane (1985)/050/030	Private Foundation Grant	25.000		99,000	NEW Rental Lease (E-manths of rental payments)
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mmunity Housing Services (CHS) is a program of Community Henses, inc., nonprofit maintifue that is committed to competing and ending beneficiences for another fault	Lee Majori, Baud Mender Perez (2010) 001-0020	In-Kind Donations	\$2,500		\$2,500	NEW Rental Jasse (Furnishings) Assistance with fining (2) Contractor to facilitat merical health wellness groups & counseling ansistes.
garization that is committed to preventing and ending homeleaness for women (and their nor children) in metro Attienta, GA. As a residential and supportive housing organization, we so individuals and families who are activated or over an already operationing homeleaness in	Final Leady account of Final Leady account of Atflation: County Sherth Sept. Seputy Sherth, County Housing Autority, Countities Member.	Private Foundation Grant	\$4,000	54,000	\$2,000	mental health wellness groups & counseling analisms. Renal Lind Lindstein (57 202): MCM Lange -
sis nonvesars and namics who are an of or who are areasy dependencing homosanias in prining their community as will-sufficient, contributing members. Using a Housing First proch, we help our program participants obtain and maintain safts, affindable housing offend	Prop. 43 of 62	Grant	\$20,800	\$7,200	\$3,800	Utilities (53,800) Rental University (53,300) and
proces, we help our program participants obtain and manzain sale, atmittate housing directed CHS or housing with other community-based housing provides. The Itausing First approach is add on the theory that participant bay in and choice are valuable in housing patientics and		Private Foundation Grant	\$7.240	25,690	\$1,580	
be on the theory that personant eavy in and create any valuate in mouning section and pertire service persistence. The this meson, ODI offers housing supports their are designed foster participant decision-making, build independent living and tenancy skills, and connect		in-Grid (Pro Bana	\$30,600	\$20,400	\$10,200	Temportanian (2005), NOT Load - Ophilip and Repair (2005) and Temportation (2008) Food Assistance (2000) per month a 2 homes a 12 + 505,2003, Higglene tems (51200), MW Lasse - annual food (\$8,600) and toginini tem clasmi
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		(Bertal Payments)	548,400	\$36,000		
		fundation	\$13,000			For Assistance with Fundasizing free (52,500), Marketing (51,500), Technology (5400, Volunteer Expense (5400), Insurance (5400)
Page 15 of 62	Constantly Constantly	Beard Contribution		\$1,000		Commitment of Board
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About me

- CEO of Dewlyn Nonprofit Services & CommunityHeroes.us
- Nonprofit trainer for SCORE (multiple U.S. Chapters), private, faith-based organizations, and Udemy.com trainer.
- Nonprofit expert, consultant, and grant-writer.
- Author of book: 21 Ways to Fund a Nonprofit.
- Author of *2-Page Mini Grant Proposals on Etsy.com*.
- Supports over 3,000 nonprofit organizations in the U.S. and abroad every year.
- Masters in Public Administration.
- Member of the American Grant Writers Association.
- 25 years nonprofit experience in the nonprofit sector.

Your Nonprofit is a Business.



Nonprofits face many of the **same financial dilemmas** as their for-profit counterparts --

need for cash-flow to start, sustain, and expand operations.

Charitable Giving

Americans give **BILLIONS of dollars** to charities every year.

In 2021, Americans gave over \$484 Billion to charity.

= Over \$1 Billion given **every** day.



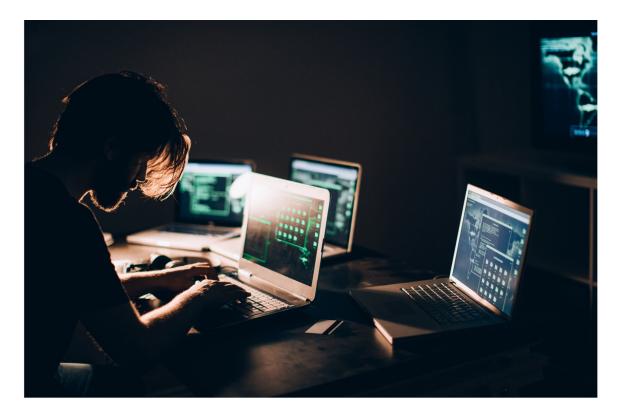
How the world thinks nonprofits get money:





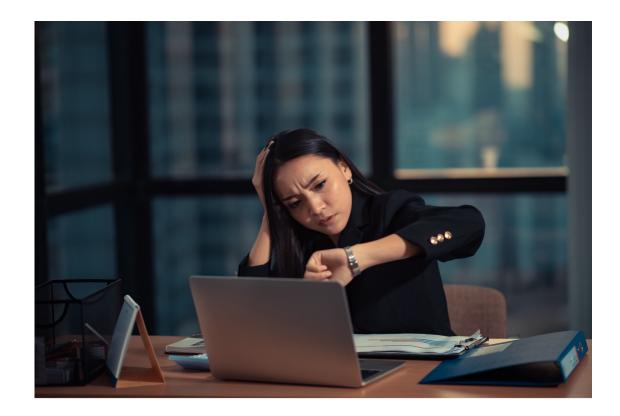
How the world thinks you identify funders:





What the world thinks you do all day:





Being busy is not the same as being productive.



Planning + Productivity = Success.





Learning Objectives

After today's discussion, you'll be able to:

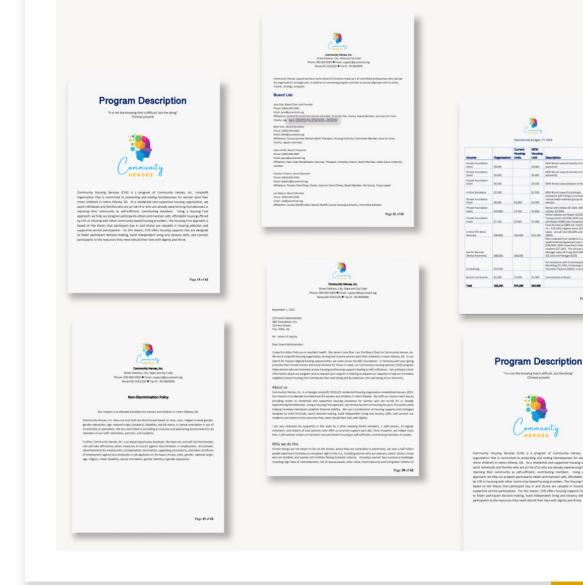
- 1. Develop a 2-page proposal for multiple funders.
- 2. Describe what is included in a mini proposal package.
- 3. Understand how to prepare your budget for funding applications.
- 4. Locate funding opportunities.



What is a 2-Page Proposal

Short-form proposal package that includes:

- Mini Proposal or Letter of Inquiry
- Board List
- Budget(s)
- Letter of Inquiry



Page 15 of 62

Letter of Inquiry

What is a Letter of Inquiry?

A letter of inquiry (LOI) is a 2 -4-page document that is used to seek funding .



123 Best Street Blvd., Suite 100, Atlanta, GA 30331 Main: 000-000-0000 • Email: hello@website.org Website: www.website.org • EIN: 00-0000000

January 1, 2022

ABC Foundation 123 Any Street, Suite 100 Atlanta, GA 30303

Dear Grant Administrator,

I hope this letter finds you in good health. My name is Jane Doe. I am the Board Chair for Community Heroes, Inc., a nonprofit organization dedicated to providing clean water resources for the metro Atlanta residents. Our mission is to provide safe water solutions for Georgia residents. In our search for mission-aligned funding opportunities, we came across the ABC Foundation. In harmony with your giving priorities that include support for environmental charities, we work to ensure our community has access to clean water resources that are affordable and beneficial for health. I am writing to share exciting information about the program and to request your support in helping us expand our services statewide.

About us

Community Heroes, Inc. is nonprofit 501(c)(3) organization established January 2015, and located in Atlanta, GA. Our Board of Directors is made up of 5 dedicated local philanthropists (including myself). We established Community Heroes to give back to society by helping low-income metro Atlanta communities access clean water supplies. In doing so, we help our residents access a resource that is vital to their health and livelihood. We are committed to this work because we know unclean drinking water is a public health concern that can be solved with the right supports in place. Since inception, Community Heroes has provided low-income communities with XXX gallons of clean drinking water which has potentially saved millions of lives every year.

Why we do this

Although access to clean drinking water is a fundamental human need, unclean water supplies continue to be a persistent and visible issue in the United States. In fact, drinking water systems serving millions of people across the U.S. fail to meet state and federal safety standards. And according to the U.S. Environmental Protection Agency (EPA), drinking water with unsafe levels of contaminants, can cause health effects, such as gastrointestinal illnesses, nervous system or reproductive effects, and chronic diseases such as cancer. Sadly, based on CDC reports, diseases from dirty water kill more people every year than all forms of violence. By contrast, when people have access to clean

Letter of Inquiry

The Letter of Inquiry (LOI) includes:

- Who you are
- Organization Background
- Program Name & Description
- Statement of Need
- Target Population
- Goals
- Request Details



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Board List

What is a Board List?

This is a formatted list of everyone that sits on your nonprofit board.



Street Address, City, State and Zip Code Phone: 000-0000 ● Email: support@youremail.org Nonprofit 501(C)(3) ● Tax ID: 00-0000000

Community Heroes is governed by an active Board of Directors made up 5 of committed professionals who oversee the organization's strategic plan, in addition to overseeing program activities to ensure alignment with its vision, mission, strategy, and goals.

Board List

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Jane Doe, Board Chair and Founder Phone: (000) 000-0000 Email: jane@youremail.org Experience: Mental Health Therapist and Substance Abuse Counselor. Affiliations: Habitat for Humanity regular volunteer, Trust the Plan Charity, Board Member; and Cans for Coins Charity, regular volunteer.

Beth Doer, Board Secretary Phone: (000) 000-0000 Email: beth@youremail.org Affiliations: County Services Mental Health Therapist; Housing Authority Committee Member; Cans for Coins Charity, regular volunteer.

Jason Smith, Board Treasurer Phone: (000) 000-0000 Email: jason@youremail.org Affiliations: New Hope Rehabilitation Services, Therapist; Homeless Charity, Board Member, Alpha Gama Fraternity, member.

Heather Flowers, Board Member Phone: (000) 000-0000 Email: heather@youremail.org Affiliations: Flowers Floral Shop, Owner; Cans for Coins Charity, Board Member, Girl Scouts, Troop Leader

Board List

Example:

Jane Doe: Board Chair and Founder Phone: (000) 000-0000 Email: jane@youremail.org Experience: Mental Health Therapist Affiliations: Habitat for Humanity regular volunteer, Trust the Plan Charity, Board Member; and Cans for Coins Charity, regular volunteer.



Street Address, City, State and Zip Code Phone: 000-0000 ● Email: support@youremail.org Nonprofit 501(C)(3) ● Tax ID: 00-0000000

Community Heroes is governed by an active Board of Directors made up of 5 committed professionals who oversee the organization's strategic plan, in addition to overseeing program activities to ensure alignment with its vision, mission, strategy, and goals.

Board List

Jane Doe, Board Chair and Founder Phone: (000) 000-0000 Email: jane@youremail.org Experience: Mental Health Therapist and Substance Abuse Counselor. Affiliations: Habitat for Humanity regular volunteer, Trust the Plan Charity, Board Member; and Cans for Coins Charity, regular volunteer.

Beth Doer, Board Secretary Phone: (000) 000-0000 Email: beth@youremail.org Affiliations: County Services Mental Health Therapist; Housing Authority Committee Member; Cans for Coins Charity, regular volunteer.

Jason Smith, Board Treasurer Phone: (000) 000-0000 Email: jason@youremail.org Affiliations: New Hope Rehabilitation Services, Therapist; Homeless Charity, Board Member, Alpha Gama Fraternity, member.

Heather Flowers, Board Member Phone: (000) 000-0000 Email: heather@youremail.org Affiliations: Flowers Floral Shop, Owner; Cans for Coins Charlty, Board Member, Girl Scouts, Troop Leader

Lee Majors, Board Member Phone: (000) 000-0000 Email: Lee@youremail.org Affiliations: County Sheriffs Dept. Deputy Sheriff, County Housing Authority, Committee Member



Operations Budget FY 20xx

Income	Organization	Program	Description
Private			Seeking assistance with operations - Salaries
Foundation Grant	\$11,035		& Fringe (\$11,035)
Private			Seeking assistance with operations - Salaries
Foundation Grant	\$11,035		& Fringe (\$11,035)
			Seeking assistance with operations - Business
Private			Fees (\$3080), Insurance (\$3000), Postage
Foundation Grant	\$6,830		(\$250) and Permits (\$500)
			Seeking assistance with
Private	40.000	40.000	Chemicals/Treatment (\$800), Sampling
Foundation Grant	\$3,300	\$3,300	(\$1,000), Materials, Parts & Repairs (\$1,500)
Private			Seeking assistance with (1) Contractor for
Foundation Grant	\$8,000	\$8,000	testing and distribution work
Private			Seeking assistance with purchase of
Foundation Grant	\$20,000	\$20,000	prefabricated water tower (50% of \$40,000)
	\$20,000	<i>\$20,000</i>	
Private	400.000	400.000	Seeking assistance with purchase of
Foundation Grant	\$20,000	\$20,000	prefabricated water tower (50% of \$40,000)
In-Kind (Pro Bono			
abor and materials)	¢14.000	¢14.000	Seeking assistance with materials and labor
Corporate	\$14,000	\$14,000	to reinforce concrete slab for well Seeking assistance with purchase of 500
contributions	\$5,000	\$5,000	handpump water sensors
Corporate	\$5,000	\$5,000	Seeking assistance with purchase of water
contributions	\$10,000	\$10,000	for distribution
	\$10,000	\$10,000	
			Seeking assistance with purchase of water
Fundraising	\$10,000	\$10,000	for distribution
Board	÷10,000	+10,000	
Contribution	\$5,000	\$5,000	Commitment of Board (\$2,000)
Total	124,200	\$95,300	
	• • • •		
Expenses	Organization	Program	Description
Salaries	\$20,000		Part-time Executive Director (\$24,000)

Budgets

What is a budget?

A financial document that outlines your anticipated income and expenses for the program year.



Operations Budget FY 20xx

Income	Organization	Program	Description
Private			Seeking assistance with operations - Salaries
Foundation Grant	\$11,035		& Fringe (\$11,035)
Private			Seeking assistance with operations - Salaries
Foundation Grant	\$11,035		& Fringe (\$11,035)
			Seeking assistance with operations - Business
Private			Fees (\$3080), Insurance (\$3000), Postage
Foundation Grant	\$6,830		(\$250) and Permits (\$500)
			Seeking assistance with
Private			Chemicals/Treatment (\$800), Sampling
Foundation Grant	\$3,300	\$3,300	(\$1,000), Materials, Parts & Repairs (\$1,500)
Private			Seeking assistance with (1) Contractor for
Foundation Grant	\$8.000	\$8.000	testing and distribution work
	20,000	23,000	
Private			Seeking assistance with purchase of
Foundation Grant	\$20,000	\$20,000	prefabricated water tower (50% of \$40,000)
Private			Seeking assistance with purchase of
Foundation Grant	\$20,000	\$20,000	prefabricated water tower (50% of \$40,000)
In-Kind (Pro Bono	+==,===	+==,===	F
labor and			Seeking assistance with materials and labor
materials)	\$14,000	\$14,000	to reinforce concrete slab for well
Corporate			Seeking assistance with purchase of 500
contributions	\$5,000	\$5,000	handpump water sensors
Corporate		,	Seeking assistance with purchase of water
contributions	\$10,000	\$10,000	for distribution
	-		
			Seeking assistance with purchase of water
Fundraising	\$10,000	\$10,000	for distribution
Board			
Contribution	\$5,000	\$5,000	Commitment of Board (\$2,000)
Total	124,200	\$95,300	
Expenses	Organization	Program	Description
Salaries	\$20,000		Part-time Executive Director (\$24,000)
			·

Operational Budget

• Income, expenses, and descriptions

• Organization and Program income and expenses



Program Budget 20xx

Expenses	Amount	Description
Chemicals and Treatment	\$800	Added chemical disinfectants (such as chlorine, chloramine, or chlorine dioxide) to kill any remaining parasites, bacteria, or viruses.
Sampling	\$1,000	Representative portions of water collected for testing.
Materials, Parts & Repairs	\$1,500	Water flow meter, level pump, digital multimeter, well liner, other replacement parts.
Contractors	\$8,000	2 contractors needed for water testing and deliveries (4 hours per week for 40 weeks at \$25 per hour 2 ppl = \$8,000)
Water Tower	\$40,000	Prefabricated water tower capable of holding up to 10,000 gallons
Well Reinforcement	\$14,000	Reinforce concrete slab (for 1 wells @ \$14,000 including labor and supplies)
Handpump Water Sensors	\$5,000	Handpump water sensors - wholesale (\$10 x 500= \$5,000) for residents with wells.
Water Purchase	\$20,000	Wholesale Purchase and Distribution of 40,000 gallons of drinking water x \$.50 = \$20,000 (includes packing and shipping costs)
Total	\$90,300	

Program Budget

Program expenses and descriptions.

INTERNAL REVENUE SERVICE P. O. BOX 2508 CINCINNATI, OH 45201

Date:

YOUR NONPROFIT, INC. P. O. BOX 123 MISSION WAY, CA 95050 DEPARTMENT OF THE TREASURY

Employer Identification Number: 12-3456789 DLN: 123456789910 Accounting Period Ending: December 31 Public Charity Status: 170(b)(1)(A)(vi) Form 990 Required Yes Effective Date of Exemption January 3, 2002 Contribution Deductibility: Yes Addendum Applies: No

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because of this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

IRS Tax Determination Letter

- Accounting Period End Date
- Public Charity Status
- Form 990 Required
- Effective Date of Exemption



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Dear Grant Administrator,



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Dear Grant Administrator,

January 1, 2022

ABC Foundation 123 Any Street, Suite 100 Atlanta, GA 30303

Dear Grant Administrator,

I hope this letter finds you in good health. My name is Jane Doe. I am the Board Chair for Community Heroes, Inc., a nonprofit organization dedicated to providing clean water resources for the metro Atlanta residents. Our mission is to provide safe water solutions for Georgia residents. In our search for mission-aligned funding opportunities, we came across the ABC Foundation. In harmony with your giving priorities that include support for environmental charities, we work to ensure our community has access to clean water resources that are affordable and beneficial for health. I am writing to share exciting information about the program and to request your support in helping us expand our services statewide.

About us

Community Heroes, Inc. is nonprofit 501(c)(3) organization established January 2015, and located in Atlanta, GA. Our Board of Directors is made up of 5 dedicated local philanthropists (including myself). We established Community Heroes to give back to society by helping low-income metro Atlanta communities access clean water supplies. In doing so, we help our residents access a resource that is vital to their health and livelihood. We are committed to this work because we know unclean drinking water is a public health concern that can be solved with the right supports in place. Since inception, Community Heroes has provided low-income communities with XXX gallons of clean drinking water which has potentially saved millions of lives every year. January 1, 2022

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Why we do this

Although access to clean drinking water is a fundamental human need, unclean water supplies continue to be a persistent and visible issue in the United States. In fact, drinking water systems serving millions of people across the U.S. fail to meet state and federal safety standards. And according to the U.S. Environmental Protection Agency (EPA), drinking water with unsafe levels of contaminants, can cause health effects, such as gastrointestinal illnesses, nervous system or reproductive effects, and chronic diseases such as cancer. Sadly, based on CDC reports, diseases from dirty water kill more people every year than all forms of violence. By contrast, when people have access to clean water, they have more time to go to school, earn an income, and maintain their health. We are seeking funding to help offset our costs to acquire a new prefabricated water storage tank so that we can produce more clean water units for immediate distribution to low-income communities.



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Program name: Community Heroes Water

Community Heroes, Inc. is nonprofit 501(c)(3) organization established January 2015, and located in Atlanta, GA. Our Board of Directors is made up of 5 dedicated local philanthropists (including myself). We established Community Heroes to give back to society by helping low-income metro Atlanta communities access clean water supplies. In doing so, we help our residents access a resource that is vital to their health and livelihood. We are committed to this work because we know unclean drinking water is a public health concern that can be solved with the right supports in place. Since inception, Community Heroes has provided low-income communities with XXX gallons of clean drinking water which has potentially saved millions of lives every year.

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Program name: Community Heroes Water

Our target area includes people living in low-income metro Atlanta communities that have limited access to clean drinking water.

Our goals

Our chief aim is to provide safe drinking water for low-income communities in our target area.

Program SMART Goals

- To acquire a prefabricated water storage tank that can hold up to 10,000 gallons of water by December 31, 20XX.
- 2. To rehabilitate up to 3 high-quality water-point structures by December 31, 20XX.
- 3. Reinforce concrete slabs for 2 residential wells December 31, 20XX.
- 4. Distribute 500 handpump water sensors for residents with well by December 31, 20xx.
- 5. Disburse 10,000 gallons of water every quarter (40,000 gallons total) of clean water units to low-income communities by December 31, 20XX.

About our request

We are requesting \$10,000 to help us offset the cost of a new prefabricated water storage tank that will allow us to test, rehabilitate, store, and disburse water supplies in our target area.

Our program budget

About our request

We are requesting \$10,000 to help us offset the cost of a new prefabricated water storage tank that will allow us to test, rehabilitate, store, and disburse water supplies in our target area.

Our program budget

Program Budget: <u>\$90,300</u>. (See attached)

Thank you in advance for your time and consideration. I look forward to the opportunity to share more about our program, partners, and successes with you!

Kind Regards,

Jane Doe

Mrs. Jane Doe, Board Chair Community Heroes, Inc What you'll need to apply for most funding opportunities:

- 1. The Letter of Inquiry
- 2. Your Board List
- 3. Your Budget
- 4. Your IRS Tax Determination Letter
- 5. Any other documents the funder has requested.

Be sure the funder is accepting Letter of Inquires and follow funder guidelines before sending!



Community Heroes is governed by an active Board of Directors made up of 5 committed professionals who oversee the organization's strategic plan, in addition to overseeing program activities to ensure alignment with its vision, mission, strategy, and goals.

Board List

Jane Doe, Board Chair and Founder Phone: (000) 000-0000 Email: jane@youremail.org Experience: Mental Health Therapist and Substance Abuse Counselor. Affiliations: Habitat for Humanity regular volunteer, Trust the Plan Charity, Board Member; and Cans for Coins Charity, regular volunteer.

Beth Doer, Board Secretary Phone: (000) 000-0000 Email: beth@youremail.org Affiliations: County Services Mental Health Therapist; Housing Authority Committee Member; Cans for Coins Charity, regular volunteer.



Program Budget 20xx

Expenses	Amount	Description
Chemicals and Treatment	\$800	Added chemical disinfectants (such as chlorine, chloramine, or chlorine dioxide) to kill any remaining parasites, bacteria, or viruses.
Sampling	\$1,000	Representative portions of water collected for testing.
Materials, Parts & Repairs	\$1,500	Water flow meter, level pump, digital multimeter, well liner, other replacement parts.
Contractors	\$8,000	2 contractors needed for water testing and deliveries (4 hours per week for 40 weeks at \$25 per hour 2 ppl = \$8,000)
Water Tower	\$40,000	Prefabricated water tower capable of holding up to 10,000 gallons

Sampling	\$1,000	\$1,000	Representative portions of water collected for testing.
Materials, Parts & Repairs	\$1,500	\$1,500	Water flow meter, level pump, digital multimeter, well liner, other replacement parts.
Contractors	\$8,000	\$8,000	2 contractors needed for water testing and deliveries (4 hours per week for 40 weeks at \$25 per hour 2 ppl = \$8,000)
Water Tower	\$40,000	\$40,000	Prefabricated water tower capable of holding up to 10,000 gallons

Using the below Program Budget as an example, consider requesting funding in this manner:

- Request \$800 for Chemicals and Treatment from Funder 1.
- Request \$1,000 for Water Sampling expenses from Funder 2.
- Request \$1,500 for Materials, Parts, and Repair expenses from Funder 3.
- Etc. (and so on...)

Program Budget FY 2023

Expenses	Program	Description
Chemicals and Treatment	\$800	Added chemical disinfectants (such as chlorine, chloramine, or chlorine dioxide) to kill any remaining parasites, bacteria, or viruses.
Water Sampling	\$1,000	Representative portions of water collected for testing.

Awesome Grant Databases

Grantmakers.io

• Free access to thousands of grant-making funders. Visit: https://www.grantmakers.io

Foundationcenter.org

 Free access to Foundation Center database and resources at a location near you at no cost. Visit: http://https://fconline.foundationcenter.org

GrantGopher.com

• Free Search Available: Yes. Visit: https://grantgopher.com

Instrumentl

• Free Search Available: Yes. Limited search at: https://www.instrumentl.com/browse-grants

Candid.

GuideStar

Search Update Nonprofit Profile Products Blog Support

Create account

Sign in

2022 Candid Seals of Transparency are here! Earn your new Seal today.

Connecting you with the nonprofit information you need

Search GuideStar for the most complete, up-to-date nonprofit data available.

			Candid at a g	
Candid . GuideStar		Update Nonprofit Profile Produ		
	Bill and Melinda Gates		Search	
Geography Organization Financials	75 results found. <u>Clear sear</u>	<u>ch</u>		
STATE Enter state ZIP CODE Enter zip code Rad METRO STATISTICAL AREA (MSA)	- BILL& MELINDA GATES foundation	Bill & Melinda Gates Foundation Trust HQ Seattle, WA EIN: 91-1663695 The <i>Bill & Melinda Gates</i> Foundation Trust, manages the endowment assets. The Foundation Trust holds the endowment, including the annual installments of Warren Buffett's gift, and funds the foundation. <i>Bill</i> and <i>Melinda</i> are the trustees for the Foundation Trust, and the endowment continues to be managed, as it has been for more than 10 years, by a team of outside investment managers. The primarily primarily role of the Trust is to manage the investment assets and transfer the proceeds to the <i>Bill & Melinda Gates</i> Foundation as necessary to achieve the Foundation's charitable goals	GROSS RECEIPTS \$100,453,552,349 ASSETS \$53,927,171,316	
Enter MSAs CITY Enter city Select city	BILL& MELINDA GATES foundation	BILL & MELINDA GATES FOUNDATION Silver Seattle, WA EIN: 56-2618866 Guided by the belief that every life has equal value, the <i>Bill & Melinda Gates</i> Foundation works to help all people lead healthy, productive lives. In developing countries, it focuses on improving people's health and giving them the chance to lift themselves out of hunger fewest resources—have access to the opportunities they need to succeed in school and life. Based in Seattle,	GROSS RECEIPTS \$6,824,803,287 ASSETS \$54,953,064,583	

Seattle, WA | http://www.gatesfoundation.org/

Summary Programs + Results Financials Operations

Mission

Guided by the belief that every life has equal value, the Bill & Melinda Gates Foundation works to help all people lead healthy, productive lives. In developing countries, it focuses on improving people's health and giving them the chance to lift themselves out of hunger and extreme poverty. In the United States, it seeks to ensure that all people—especially those with the fewest resources—have access to the opportunities they need to succeed in school and life. Based in Seattle, Washington, the foundation is led by CEO Mark Suzman, under the direction of Bill Gates, Melinda French Gates, and Warren Buffett.

Ruling year () 2007	EIN 56-2618866	BILL& MELINDA GATES foundation
Chief Executive Officer Dr. Mark Suzman	Subject area ① Philanthropy Foundations	IRS filing requirement This organization is required to file an IRS Form 990-PF.
Main address PO Box 23350 Seattle, WA 98102 USA Show more contact info	Population served () Children and youth Adults	Tax forms Show Forms 990
		Communication
	NTEE code ① Private Grantmaking Foundations (T20)	

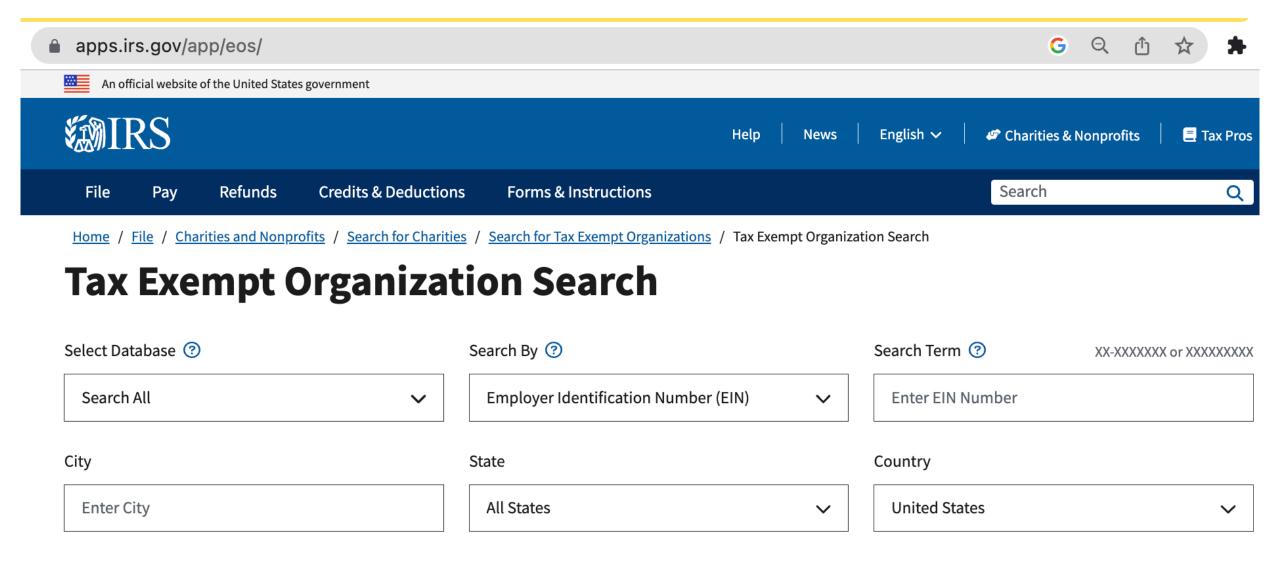
GQ

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Update

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	rtment o	O-PF of the Treasury nue Service	► Do not e	Return of P ection 4947(a)(1) Tru enter social security nun ww.irs.gov/Form990PF	nbers on this form a	ivat s it i	e Foundation	public.	2019 pen to Public Inspection	
For	cale	ndar year 20	19, or tax yea	r beginning 01-01-20	19 , an	d er	nding 12-31-	2019		
		undation ELINDA GATES FOU	INDATION				A Employer ide 56-2618866	entification numbe	er	
Number and street (or P.O. box number if mail is not delivered to street address) PO BOX 23350) Room/suite B Telephone number (see ins (206) 709-3100				structions)	
		n, state or province /A 98102	, country, and ZIP o	foreign postal code			C If exemption	application is pendin	ending, check here	
G Check all that apply: Initial return Initial return Final return Amended return Address change Name change H Check type of organization: ✓ Section 501(c)(3) exempt private fr Section 4947(a)(1) nonexempt charitable trust O Other taxable				foundation e private foundation		D 1. Foreign organizations, check here				
of y line	year (f e 16)	ket value of all a from Part II, col. \$ <u>51,038,075</u>	(c), 5,591	Other (specify) (Part I, column (d) must	Cash 🗹 Accrua	al		tion is in a 60-mont n 507(b)(1)(B), cheo		
Pa	rt I	of amounts in co		(d) may not necessarily	(a) Revenue and expenses per books	(Ь)	Net investment income	(c) Adjusted net income	(d) Disbursement for charitable purposes (cash basis onl	
	1	Contributions, schedule)	gifts, grants, etc.	received (attach	5,861,673,446					
	2	Sch. B		not required to attach						
	3		interest from secu	ry cash investments	379,571		379,571			
	5a	Gross rents								
	ь	Net rental inco	me or (loss)							
e	6a	Net gain or (lo:	ss) from sale of a	ssets not on line 10	-7,500,060					
Revenue	ь	Gross sales pri	ce for all assets o	n line 6a 18.600.808						
å	7	Capital gain ne	t income (from Pa	art IV, line 2)			0			
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	Ь	Less: Cost of g		,						
	c		(loss) (attach sch	edule)						
	11		attach schedule)		5,546,080		5,111,046			
	12	Total. Add line	s 1 through 11		5,860,099,037		5,490,617			
	13	Compensation	of officers, directe	ors, trustees, etc.	9,592,077		0		9,592,0	
	14	Other employe	e salaries and wa	ges	312,776,429		0		312,187,3	
	15		employee benefit	1	102,984,200		0		104,022,3	









EIN: 56-2618866 | Seattle, Washington, United States

Other Names

BILL AND MELINDA GATES FOUNDATION

Publication 78 Data

Organizations eligible to receive tax-deductible charitable contributions. Users may rely on this list in determining deductibility of their contributions.

On Publication 78 Data List: Yes

Deductibility Code: PF ?

Copies of Returns (990, 990-EZ, 990-PF, 990-T)

Electronic copies (images) of Forms 990, 990-EZ, 990-PF or 990-T returns filed with the IRS by charities and non-profits.

✓ Tax Year 2019 Form 990T

Tax Year 2019 Form 990PF

Organization Name: BILL AND MELINDA GATES FOUNDATION	Return ID: 2867428	Copy of Return: 2019 Form 990PF Filing
EIN: 56-2618866	Filing Type: E	
Tax Period: 201912	Return Type: 990PF	

📆 Depai	qo		file GRAPHIC print - DO NOT PROCESS As Filed Data - DLN:						IB No. 1545-0052	
	rtment o	O-PF of the Treasury nue Service	► Do not e	Return of P ection 4947(a)(1) Tru enter social security nun ww.irs.gov/Form990PF	nbers on this form a	ivat s it i	e Foundation	public.	2019 pen to Public Inspection	
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BILL& MELINDA GATES foundation

About us 🗸

Our work ∨ Ideas ∨

Search Q

Home / About / How we work

← About

How we work

Our commitment to grantees

Grant opportunities

Grant applicant FAQ

What we do not fund

Strategic Investments





ABC Foundation, Inc.

Deadline: None Location: Anywhere in the United States Amount: up to \$25,000 Priority: The ABC Foundation has a rich history of funding nonprofit focus on human services, education and even environment causes. Website: funding @abcfoundation.org

How to Apply

C/O Henry Doe ABC Foundation, Inc. 123 Any Street City, State, Zip code

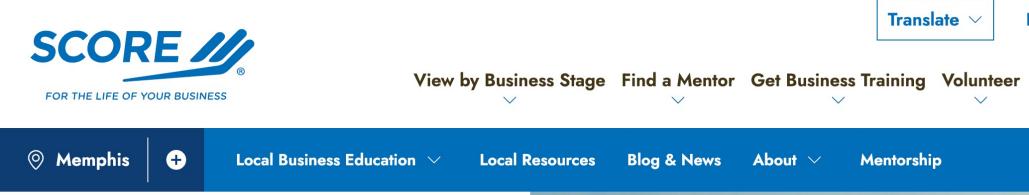
How to Apply for Funding

Prepare your mini proposal package and follow funder guidelines to submit your application for funding. If the funder doesn't provide guidelines, always include the following documents:

- 1. The Letter of Inquiry
- 2. Your Board List
- 3. A copy of your IRS Tax Determination Letter
- 4. A copy of your organization and program budget

gnature





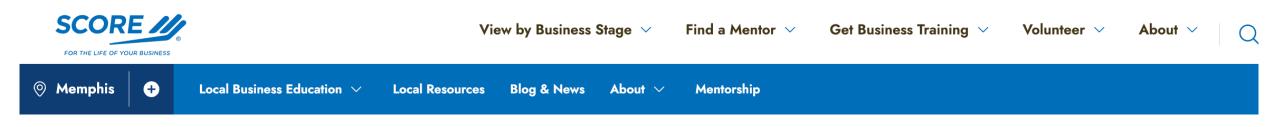
SCORE Memphis

What can SCORE do for your small business?

The Memphis SCORE chapter provides business mentoring services and educational workshops to entrepreneurs and small-business owners located in Shelby County, western Tennessee, DeSoto County in Mississippi and eastern Arkansas.

GET BUSINESS EDUCATION





For the Life of Your Business

SCORE Memphis is a group of experienced business professionals who guide those desiring to start up a new small business or assist existing small businesses in improving their profitability.

Our volunteers are experts with experience in areas such as; accounting, finance, human resources, consulting, import/export, law, operations, production, retail, wholesale, manufacturing, sales, marketing, management, business plan preparation, strategic planning, and many other business disciplines.

We provide:

Volunteer MENTORS who share their expertise across many industries

Free, confidential business mentoring in person, via email or by video

Free business TOOLS, templates, and tips here online

Inexpensive or free business WORKSHOPS (locally) and webinars (online 24/7)



Send an Email

contactus@score.org

Main Office Location 5100 Poplar Ave #410 Memphis, TN 38137

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Our Services

- Nonprofit Training Webinars
- Nonprofit Private Consultation
- Professional Grant-writing
- Premade Grant Proposal Templates
- Community Café: Mentoring circles
- IRS 990-N Filing
- Free Grant Lists



Youth Film and Media

Youth Film And Media

This proposal seeks funding for nonprofit

students attain grade-level academic

afterschool film production education.

proficiencies by engaging them in

organizations that help low-income at-risk

Child Care Center Programs





Credit Counseling

challenges

Mini Proposal

Child Care Centers

Mini Propose

Mini Proposal Ki

This proposal seeks funding to expand a This proposal seeks funding for a nonprofit nonprofit childcare center's staff, organization established to give back to excursions, and learning manipulative society by helping low-income communities access clean water

 Mini Propo Full Grant Proposal (Coming Soon)

 Mini Proposal Kit (Coming Soon) · Full Grant Proposal (Coming Soon)

Mini Proposal Kit

This proposal seeks funding for a nonprot

that offers free credit counseling service

to individuals and families facing financia



basic needs supplies, youth mentoring and

Community Centers

domestic violence services

Mini Propose

Mini Proposal Kit

Full Grant Proposi



Domestic Violence Programs

Energy Healing Program

Energy Healing Programs

to complement existing therapies

This proposal seeks funding for community This proposal seeks funding for nonprofit centers that offers a mobile food pantry. domestic violence organizations serving financial literacy, job readiness classes, settings.

organization that is dedicated to providir women and children in nonresidentia affordable, accessible, and high-quality energy healing services for people who wish

 Mini Proposal Mini Proposal Ki Full Grant Propos

 Mini Proposal Mini Proposal Kit Full Grant Proposal



Haiti Food Programs

This proposal seeks funding international

nonprofit organization that provides





HIV/AIDS Program

Ex-Offender

HIV/AIDS Program This proposal seeks funding for nonprofit organizations that engage in HIV/AIDS

Homeless Housing For Ex-Offenders

How to contact Cheryl Smith:

Mini Proposal

Mini Proposal Kit

Full Grant Proposal

Phone: 800-446-0323 **Email:** Support@Dewlyn.com **Website:** https://Dewlyn.com

Clean Water Programs

Clean Water Program

Thank You!



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