



Letter of Inquiry Opportunities
for Nonprofit Public Charities



There are several options for obtaining a list of grants.



You can find a complementary grant list attached as a resource for this lesson. I have included U.S. global and national funders that fund charitable programs.

REALLY IMPORTANT: The list provided below is not a guarantee of funding and the grant-making organizations on this list may change grant guidelines without notice. I highly suggest that you contact the funder and verify that they are still accepting grant requests BEFORE you submit a request for funding. You can locate most funders contact information from their website, guidestar.org, or IRS.gov.

Where to Find Grant-Makers

You can also access grant-makers by going to online grant databases and searching for mission-aligned funding opportunities. Here are a few of my favorite grant databases

- The Foundation Center
- Instrumentl
- Grantgopher
- Grantmakers.io
- Grant Station

Letter of Inquiry (LOI)

A Letter of Inquiry (LOI) is a quick way for you to introduce yourself and your charitable program to a potential funder.

The LOI is also a resourceful way to open up conversation about the wonderful contributions that your program is making in your community and how much money is needed to continue or expand your services to more people. If the funder determines that you are mission-aligned and likes what he/she reads in your LOI, usually, they'll extend an invitation to you to submit more details about what you'd like them to fund. They may even fund you without additional information. Worst case, the funder decides to deny your request. In this case, you have spent very little of your time; simply thank them and move on to your next opportunity.

Before mailing or completing an LOI online, read the funder's guidelines for submission, and follow the guidelines precisely.

Also, visit www.guidestar.org, enter the funder's name and read their IRS 990PF so that you can gain a clear understanding of the kinds of programs they have funded in the past; which states they prioritize for funding; the amount of funding typically awarded; and in some cases, you'll need to access the IRS 990PF for the address to send your LOI.

How to Apply!

Procedures:

ALWAYS follow the funder's instructions. Typically, your LOI written request should be sent by US mail, email, or completed online (on their website). Be sure to include a brief, but detailed description of the organization and legal structure; the project to be funded; why the project is needed; state the project benefactors; explain the purpose for which funds are being requested, and the amount of the request. Note: your Express Proposal template includes this information.

If a funder doesn't give you guidelines for submission attachments, always include the following:

1. Your Letter of Inquiry signed by you in [blue ink](#).
2. Copy of your IRS Tax Determination Letter
3. Program Budget
4. Board List



Grant List



Select a Funder From the List

This list contains potential funders that have awarded grants, sponsorships, or in-kind products and/or services to charitable organizations. Select a Funder by adding the Funder's name, address, and priority "cause" to your Letter of Inquiry (LOI). Info for each Funder includes:

Funder Name = the name of the potential grantor.

Deadline = the last day you may submit a funding request.

Location = where the funder is willing to award grants.

Amount = the dollar amount of the highest or average award typically given by the Funder.

Priority = the "cause area" or type of program activity the Funder is willing to fund.

Website = where you may find more information about the Funder on the internet.

How to apply = the method by which the Funder wishes to receive your grant request. Most Letter of Inquiries (LOIs) will have a physical address that you are to mail your request to. Others will provide an email address or even a website URL where you can apply.

Online Grant Applications will always have a website link that you can click on to learn more and apply.



ABC Foundation, Inc.

Deadline: None

Location: Anywhere in the United States

Amount: up to \$25,000

Priority: The ABC Foundation has a rich history of funding nonprofit organizations that focus on human services, education and even environment causes.

Website: [funding @abcfoundation.org](mailto:funding@abcfoundation.org)

How to Apply

C/O Henry Doe
ABC Foundation, Inc.
123 Any Street
City, State, Zip code

Letter of Inquiry

Global Opportunities

A. O. Smith Foundation Grants

Deadline: Typically, October

Location of program and/or services: Global

Amount: Up to US \$200,000

Priority: Education, Civic & Cultural, United Way, Health & Hospitals, Human Services

There is no specific application form to request support from the A. O. Smith Foundation. Please make inquiries on your organization's letterhead and include the following: Verification of IRS 501©(3) tax-exempt status, Exact name and location of organization, Description of organization, including objectives and purpose, Geographic area served by the organization, Explanation of the activity for which support is requested, Description of benefits to be achieved and who will receive benefits, Amount of support being requested, Budget information, including resources of income, and plans for reporting results, Any brochures, pamphlets or other material that describes your organization in greater detail.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

C/O Rita Schwalbach

A. O. Smith Foundation, Inc.

P. O. Box 245008

Milwaukee, WI 53224-9508

Air Products Foundation

EIN: 23-2130928

Deadline: Varies by location

Amount: Unspecified

Location of program and/or services: Global (Where the company has a significant employee presence or investment.

Priorities: Education and workforce development, including career exploration, youth leadership, and mentoring, internships, and shadowing; health, including emergency responders and safety; community diversity and engagement, including leadership in diversity initiatives, civic engagement and volunteerism, improvement of nonprofits, and leadership development; and, arts and culture, including arts accessibility, community revitalization, cultural opportunities, and collaboration.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

JK Group

PO Box 7174

Princeton, NJ 08543

Bausch Foundation

Deadline: No Deadline

Location of program and/or services: Global

Amount: Not Specified.

Priority: Health, Human Services, Education

Keyword: The Bausch Foundation supports nonprofit organizations worldwide aimed at disease prevention, improving patient outcomes and lives, and education related to Bausch Health's core businesses.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

The Bausch Foundation

400 Somerset Corporate Boulevard

Bridgewater, NJ 08807

Florida Blue Foundation

Deadline: No Deadline

Location of program and/or services: United States and select international countries.

Amount: Unspecified

Priority: Florida Blue Foundation is committed to making a positive impact to help people and communities achieve better health. They work in partnership with nonprofit organizations (where Florida Blue Foundation does business) to address critical issues in local communities, opening new windows of opportunity to better enable our neighbors to reach their potential. They prioritize support related to improving education/literacy, especially birth through 5; health and human services; arts and culture; and community development.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

Corporate Social Responsibility

4800 Deerwood Campus Parkway, DC3-4

Jacksonville, FL 32246

MoneyGram Foundation

EIN: 45-4157335

Deadline: No Deadline

Location of program and/or services: Global.

Amount: up to \$100,000

Priority: The MoneyGram Foundation awards grants to organizations that support essential PreK–12 education via supplies, infrastructure, and programs.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

Mgfoundation@moneygram.com

Be sure to include a working email address, contact name, link to your organization's website, and detailed comments about the project.

Phillips-Van Heusen Foundation

Deadline: No Deadline

Amount: Not Specified

Location of program and/or services: Global

Priority: The primary focus of PVH Cares is to positively impact the lives of women and children, thereby enhancing the health of future generations of men and women. The Foundation's investments in global sourcing communities focus on community development projects that retain women in the workforce and assist them in managing family finances and their households are supported, with a focus on:

- creating a working environment conducive to women's empowerment and recognition.
- providing equal advancement opportunities and leadership training.
- promoting gender neutral leadership; and,
- understanding women's challenges and needs in the workplace.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

Guy Vickers, President

The Phillips-Van Heusen Foundation

200 Madison Avenue

New York, NY 10016

Semnani Family Foundation

EIN: 74-2639794

Deadline: No Deadline

Location of program and/or services: Global

Amount: Up to US \$27,000,000

Priority: Social Issues (includes poverty, hunger, domestic violence, rape, child abuse, literacy), Health, Children, Women, Disaster, Iranian American Issues, Religious Intolerance.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

The Semnani Family Foundation

P.O. Box 11623

Salt Lake City, UT 84147

The UPS Foundation

EIN: 13-6099176

Deadline: No Deadline

Location of program and/or services: Global and The United States

Amount: Not Specific

Priority: Health & Humanitarian relief (deliver health and humanitarian solution to under deserving communities), Equity & Economic empowerment (address systemic education and economic barriers and create opportunities for underserving women, youth, and other marginalized community), Local community engagement, Planet Protector

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

c/o UPS Foundation Staff
55 Glenlake Pkwy NE
Atlanta, GA 30328

Winslow Foundation

Deadline: No Deadline

Location of program and/or services: Global

Amount: \$500 - \$100,000

Priority: Education and Environment

Keywords: Using movement building and grassroots organizing, public education and communications, science, and environmental law related to climate change.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

c/o Morgan McMillan
P.O. Box 3524
Boulder, CO 80307

Letter of Inquiry U.S. Opportunities

The Bernard Family Foundation

Deadline: Typically, December

Location of program and/or services: United States

Amount: up to \$50,000

Priority: Arts and Culture, Community, Education, Health, Human Services

Keywords: Music, performing arts and theater, children's hospital, community development, diseases and disorders, economic development, higher education, health care administration and financing, human services, in-patient medical care, particularly Jewish group homes and Jewish councils for the aging, shelter and residential care.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

c/o Cathy S. Bernard
The Bernard Family Foundation
5532 Greystone Manor
Chevy Chase, MD 20815

Ametek Foundation

Deadline: No Deadline

Location of program and/or services: United States

Amount: Up to \$160,000

Priority: Arts, Culture and Humanities, Education, Medical Research, Environmental Quality Health, Diseases, Disorders, Employment, Human Services, Community Improvement

Keyword: The foundation supports hospitals and organizations involved with arts and culture, education, the environment, cancer, diabetes, human services, international affairs, and community economic development.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

Alex Whitelam

Ametek Foundation

1100 Cassatt Rd.

Berwyn, PA 19312-1177

Bradshaw Charitable Foundation

Deadline: No Deadline

Location of program and/or services: United States

Amount: up to \$20,000

Priority: The Bradshaw Charitable Foundation provides operating support to organizations in the areas of education, health, housing development, human services, rehabilitation, religion, sports, and youth development.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

C/O Stanley J. Bradshaw, President

Bradshaw Charitable Foundation

75 Brookhaven Road

Pinehurst, NC 28374-7086

Benjamin & Heather Crane Foundation

EIN: 27-4268415

Deadline: No Deadline

Location of program and/or services: United States

Amount: Not Specific

Priority: Abuse and domestic violence prevention, housing development, faith-based, sexual abuse, and youth development.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

c/o Benjamin & Heather Crane Foundation

9276 Exton Lane

Brentwood, TN 37027

Ellis Family Charitable Foundation

Deadline: No Deadline

Amount: Not Specified

Location of program and/or services: United States

Priority: The Foundation supports camps and ranches and organizations involved with substance abuse, youth development, and Christianity. Additional interest areas include addiction services, arts and culture, recreation, crime prevention, diseases and disorders, economic development, education, equestrianism, health, higher education, human services, mental health, and youth services.

Website: None.

Interested applicants should submit the following:

- Copy of most recent annual report/audited financial statement/990
- Descriptive literature about organization
- Detailed description of project and amount of funding requested
- Copy of IRS Determination Letter
- Listing of board of directors, trustees, officers and other key people and their affiliations
- Brief history of organization and description of its mission
- Population served
- Listing of additional sources and amount of support
- Copy of current year's organizational budget and/or project budget
- Results expected from proposed grant

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

C/O Kendrick G. Ellis

The Ellis Family Charitable Foundation

5200 E. La Palma Avenue

Anaheim, CA 92807

Elisha-Bolton Foundation

EIN: 34-1500135

Deadline: No Deadline

Location of program and/or services: United States

Amount: up to \$20,000

Priority: Christian agencies & churches, elementary/secondary education, environment, health care, veterans, higher education, youth programs, performing and visual arts.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

The Elisha-Bolton Foundation

1111 Superior Ave., E. Suite 700

Cleveland, OH 44114

The Generation Trust

EIN: 34-6850815

Deadline: No Deadline

Location of program and/or services: United States

Amount: \$5,000 - \$200,000

Priority: Support primarily to nonprofit Christian organizations, ministries, and outreach programs across the United States. Additional areas of interest include human services and youth services. Types of support include general operating; project support; and seed money.

How to Apply: [Submit Letter of Inquiry \(LOI\)](#)

Interested applicants should submit a written request that includes a description of the organization, the purpose for which funds are being requested, and the amount of the request. Applicants should also include a copy of the IRS letter confirming tax-exempt status.

Attn: Marsha Manahan

c/o Fifth Third Bank

P.O. Box 1868

Toledo, OH 43603

James M. Collins Foundation

EIN: 75-6040743

Deadline: No Deadline

Location of program and/or services: United States

Amount: \$1,000 to \$70,000

Priority: Arts and Culture, Community, Education, Health, Youth

How to Apply: [Submit Letter of Inquiry \(LOI\)](#)

The James M. Collins Foundation

8115 Preston Road, Suite 680

Dallas, TX 75225

Malbis Memorial Foundation

Deadline: No Deadline

Location of program and/or services: United States

Amount: up to \$65,000

Priority: Malbis Memorial Foundation makes grants to organizations in the following interest areas: Arts and culture, performing arts, Biodiversity, Diseases and disorders, Health, including reproductive health care, Housing development, Housing and shelter, Human services, Public administration and public affairs, Religion – Christianity. Website: None.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

C/O Bookkeeper
Malbis Memorial Foundation
29300 State Highway 181
Daphne, AL 36526

Physicians Mutual Insurance Company Foundation

Deadline: No Deadline
Location of program and/or services: United States
Amount: Unspecified
Priority: The foundation supports organizations involved with human services, higher education, youth development, business, museums, and botanical gardens. No website.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

Attn: Kim Holzapfel
Physicians Mutual Insurance Company Foundation
2600 Dodge Street
Omaha, NE 68131-2672

Stephen and Mary Birch Foundation

Deadline: No Deadline
Location of program and/or services: United States
Amount: up to \$300,000
Priority: Animal related programs, Arts & Culture, Basic and emergency aid, Education, Health, Human services, Faith-based, Shelter, and Youth services.

[How to Apply: Submit Letter of Inquiry \(LOI\)](#)

c/o Rose B. Patek, President
The Stephen and Mary Birch Foundation
103 Foulk Rd., Ste. 200
Wilmington, DE 19803

Wishing you so much success!!

