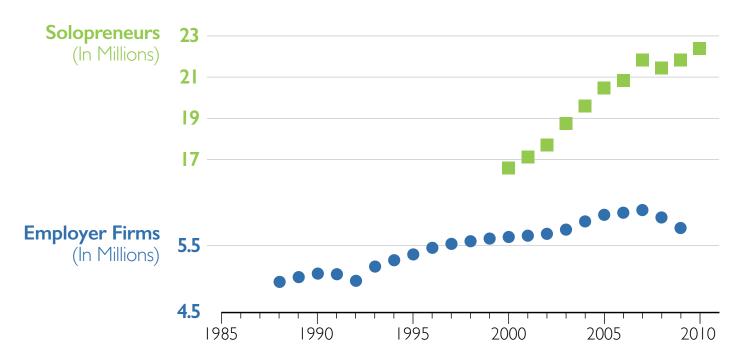


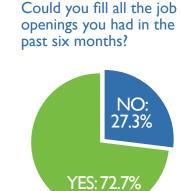
SOLOPRENEURS: On the Rise!

Small businesses employ almost half of all workers in the United States and have been responsible for much of the economic recovery (through hiring) since the 2008 recession. Non-employer businesses ("solopreneurs") have been increasing while the number of firms that employ full-time workers has been relatively flat.

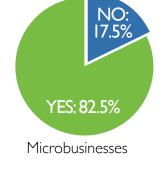


HIRING IS CHALLENGING





All Small Businesses



What were the most significant factors working against you?	All Small Businesses	
Business Owners' Concerns		
Cannot find qualified applicants (skills/expertise)	51.3%	43.4%
Need to raise salary/wages to be competitive	26.2%	22.1%
Do not offer healthcare benefits	21.9%	21.4%
Time consuming to hire qualified workers	18.2%	17.9%
Need to offer other benefits (apart from healthcare) to attract workers	12.9%	12.4%
Candidates did not pass drug-testing requirements	8.9%	6.9%
Company location not desirable to candidates	6.6%	6.2%



CLICK HERETO READTHE FULL **MEGAPHONE OF MAIN STREET SMALL BUSINESS JOBS REPORT** FROM SCORE

- Contact media@score.org with questions.
- Follow @SCOREMentors on Facebook and Twitter for news and updates on the American small business landscape.
- Visit <u>SCORE.org</u> for resources.

- **SOURCES:** • SCORE's Megaphone of Main Street: Small Business Jobs Survey, Fall 2017
- https://www.sba.gov/sites/default/files/FAQ_Sept_2012.pdf • U.S. Census Bureau, SUAB and Nonemployer Statistics.